Stambaugh Ness

Government Contracting Under the FAR & AASHTO 2-Day Training

CHOOSE A CITY NEAR YOU!

TAMPA, FL
April 10-11
COMPLETED

DENVER, CO
May 22-23
COMPLETED

SAN DIEGO, CA
July 31-Aug 1
COMPLETED

BOSTON, MA
Sept 18-19
COMPLETED

DALLAS/FORT WORTH, TX
Nov 6-7

EARN
14 CPE Credits
Accounting (Gov)

Tailored for government contractors and DOT staff handling overhead rates.

AE firms working with state and local agencies must maintain audited or compliant FAR overhead rates. Without proper policies and accurate rates, firms risk costly compliance issues and audit findings. This two-day course prepares you for your first or next FAR overhead audit, guiding you in developing and refining policies to ensure accuracy, profit maximization and FAR compliance.

Learn what auditors expect and how to confidently develop, support, and defend your firm's overhead rate. Whether you're new to FAR or an industry veteran, this training provides essential strategies for government contracting success.

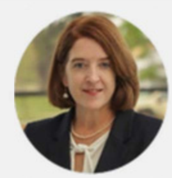
Topics Covered Include, But Not Limited To:

- Overview of FAR & AASHTO
- Accounting system requirements
- Importance of timesheets
- Use of "Cognizant Letter" to simplify contracting
- Field rate development
- What PMs & Principals need to know when proposing on government contracts
- Ideal labor costing method alternatives
- Compensation Matrix
- Executive compensation under FAR
- Can an agency limit your direct rates?
- Why allowable overhead is the biggest profit factor for govcon negotiations
- Minimizing unallowable overhead
- Allowable business development costs
- Allowable vs unallowable: warranty, insurance, interest, & lobbying costs

SN Presenters:

Tony Machi,C PA, MBA
Director, GovCon Services

RobertJones,CPA,CPSM
Director, GovCon Advisory



Kellianne Mayer,C PA, CPCM
Sr. Manager, GovCon Services

All cancellations must be received 72 hours in advance for a full refund. No refunds are provided after that time; however, registration may be transferred to a colleague. For information regarding refund, program cancellation policies, or other concerns, please contact us at snmarketing@stambaughness.com. Stambaugh Ness is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have the final authority of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

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